# Capstone Project#1- Walmart - Store Sales Forecasting

1. Problem- To predict future store sales of 45 Walmart stores based on limited historical data.
2. Client- Walmart. Walmart can use sales prediction to make Strategic business decisions to maximize profit earnings at the stores by focusing more on stores that will deliver more revenue to the company vs those that won’t.
3. Data- I have all the relevant data for this problem.
4. Approach- Calculate the trend in the data, then use linear regression, find all the missing values and see how they can be filled for the use. Line up important weeks for prediction.
5. Deliverables- a. PPT

b. GitHub code

c. Final report